

RAB ACCOUNT MANAGER

SIMPLE • POWERFUL • AFFORDABLE





Contacts



Sellers can manage and track key account data and client interactions from one user-friendly screen, connected directly to their account on RAB.com.

RAB ACCOUNT MANAGER
Radio Advertising Bureau: 1-800-232-3131 | <http://www.rab.com>

POWERED BY **RADIO ADVERTISING BUREAU**

CONTACTS COMPANIES AGENCIES ACTIVITIES REMINDERS ORDERS REPORTS YOUR INFO SETTINGS

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

[Add New Contact](#)

Company	Last Name	First Name	Email	Direct Phone	Mobile Phone	Agency	Grade	Type	Activities	Reminders	Orders	Delete
♥ Love Candy	Becker	Amy	abecker@lc.com	321-263-0890	898-221-9987		A	Target	Activities	Reminders	Orders	Delete
♥ McDonalds	Bryan	Wendy	wbryan@mcCorp.com	234-123-1393		BBDO	A	Key	Activities	Reminders	Orders	Delete
♥ Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com	345-253-9683	543-376-1532	BBDO	B	Target	Activities	Reminders	Orders	Delete
♥ Parkplace Lexus	Smith	Jim	jsmith@ppl.com	972-753-6760	214-507-5655	Bates Advertising	B	Key	Activities	Reminders	Orders	Delete
♥ Primetime Academy	Nunez	Angelo	anunez@ptaca.com	765-987-6543	898-098-5654		B	Key	Activities	Reminders	Orders	Delete
♥ Yelp	Chaffin	Max	mchaffin@yelp.com	234-112-0087	263-987-0967		C	NTR	Activities	Reminders	Orders	Delete

The initial account view includes company name, key contact, email address and phone numbers as well as account-specific links to activities, reminders and orders.



Contacts | record view

Easily access a full CRM profile on each account



RAB ACCOUNT MANAGER
Radio Advertising Bureau: 1-800-232-3131 | http://www.rab.com

CONTACTS COMPANIES AGENCIES ACTIVITIES REMINDERS ORDERS

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

[Add New Contact](#)

Company	Last Name	First Name	Email
♥ Love Candy	Becker	Amy	abecker@lc.com
♥ McDonalds	Bryan	Wendy	wbryan@mcCorp.com
♥ Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com
♥ Parkplace Lexus	Smith	Jim	jsmith@ppl.com
♥ Primetime Academy	Nunez	Angelo	anunez@ptaca.com
♥ Yelp	Chaffin	Max	mchaffin@yelp.com

RAB ACCOUNT MANAGER
Radio Advertising Bureau: 1-800-232-3131 | http://www.rab.com

CONTACTS COMPANIES AGENCIES ACTIVITIES REMINDERS ORDERS REPORTS YOUR INFO SETTINGS

POWERED BY RADIO ADVERTISING BUREAU

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

Search

Edit Contact

First Name:
 Last Name:
 Title:
 Salutation:
 Phone:
 Fax:
 Cell:
 Pager:
 Home Phone:

If the company already exists in Account Manager, you can select it from the dropdown list below.

Company:
 Address:
 Address 2:
 City:
 State:
 Postal Code:
 Country:
 Main Phone:

Contact Type:
 Grade:
 Station:
 Category:

Email Address:
 Include in Email:
 Web Address:
 Hours Worked:

Agency:

Spouse:
 Children:
 Birthday:
 Source:

Comments:

Click the client name to view key details on any account.



Contacts | companies

Minimize data entry with shared companies

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#) Search [Logout](#)

Companies for Dallas Sales

[Add New Company](#)

Name	City	State	View Contacts	Delete
Bates Advertising	Columbus	OH	View Contacts	Delete
BBDO	Dallas	TX	View Contacts	Delete
I Love Candy			View Contacts	Delete
McDonalds	Irving	TX	View Contacts	Delete
Nationwide Insurance Companies	Columbus	OH	View Contacts	Delete
Parkplace Lexus	Irving	TX	View Contacts	Delete
Primetime Academy	Sacramento	CA	View Contacts	Delete
Radio Advertising Bureau	Irving	TX	View Contacts	Delete
The Limited Brands	Columbus	OH	View Contacts	Delete
Wendy's International	Columbus	OH	View Contacts	Delete
Yelp	Sanora	CA	View Contacts	Delete

Current Workgroup: [Corporate](#) | [Dallas Sales](#)

[Add New Contact](#)

Company	Last Name	First Name	Email	Phone 1	Phone 2	Company	Target	Key	Activities	Reminders	Orders	Delete
Love Candy	Becker					BBDO	B	Target	Activities	Reminders	Orders	Delete
McDonalds	Bryan											
Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com	345-253-9683	543-376-1532	BBDO	B	Target	Activities	Reminders	Orders	Delete
Parkplace Lexus	Smith	Jim	jsmith@ppl.com	972-753-6760	214-507-5655	Bates Advertising	B	Key	Activities	Reminders	Orders	Delete
Primetime Academy	Nunez	Angelo	anunez@ptaca.com	765-987-6543	898-098-5654		B	Key	Activities	Reminders	Orders	Delete
Yelp	Chaffin	Max	mchaffin@yelp.com	234-112-0087	263-987-0967		C	NTR	Activities	Reminders	Orders	Delete

Enter companies once and they are shared across the entire account group.



Contacts | agencies

Unlimited number of agency contacts

RAB ACCOUNT MANAGER
Radio Advertising Bureau: 1-800-232-3131 | http://www.rab.com

CONTACTS COMPANIES AGENCIES ACTIVITIES REMINDERS

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

[Add New Contact](#)

Company	Last Name	First Name	Email
Love Candy	Becker	Amy	abecker@ilc.com
McDonalds	Bryan	Wendy	wbryan@mcCorp.com
Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com
Parkplace Lexus	Smith	Jim	jsmith@ppl.com
Primetime Academy	Nunez	Angelo	anunez@ptaca.com
Yelp	Chaffin	Max	mchaffin@yelp.com

Add unlimited contacts to agencies. Once the agency is connected to an account, click the agency link from the account record to view key contacts without the need to search.

RAB ACCOUNT MANAGER
Radio Advertising Bureau: 1-800-232-3131 | http://www.rab.com

CONTACTS COMPANIES AGENCIES ACTIVITIES REMINDERS ORDERS REPORTS YOUR INFO SETTINGS

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

Search

Edit Contact

First Name:
 Last Name:
 Title:
 Salutation:
 Phone:
 Fax:
 Cell:
 Pager:
 Home Phone:

If the company already exists in Account Manager, you can select it from the dropdown list below.

Company:
 Address:
 Address 2:
 City:
 State:
 Postal Code:
 Country:
 Main Phone:

Contact Type:
 Grade:
 Station:
 Category:

Email Address:
 Include in Email:
 Web Address:
 Hours Worked:

Agency:

Spouse:
 Children:
 Birthday:
 Source:

Comments:



Contacts | research

With one mouse-click, run a Find it Fast category search across key RAB databases

RAB ACCOUNT MANAGER

Radio Advertising Bureau: 1-800-232-3131 | <http://www.rab.com>



Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

Add New Contact

Company	Last Name	First Name	Email	Direct Phone	Mobile Phone	Agency
♥ Love Candy	Becker	Amy	abecker@ilc.com	321-263-0890	898-221-9987	
♥ McDonalds	Bryan	Wendy	wbryan@mcCorp.com	234-123-1393		BBDO
♥ Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com	345-253-9683	543-376-1532	BBDO
♥ Parkplace Lexus	Smith	Jim	jsmith@ppl.com	972-753-6760	214-507-5655	Bates Adv
♥ Primetime Academy	Nunez	Angelo	anunez@ptaca.com	765-987-6543	898-098-5654	
♥ Yelp	Chaffin	Max	mchaffin@yelp.com	234-112-0087	262-987-0967	

RAB members can click the green light before any account to see category specific research directly from RAB.com.

The screenshot shows the 'Find It Fast' search results for the 'Fast Food' category. The page includes a search bar at the top, navigation links, and a list of search results. Each result includes a title, source, date, and a green light icon. A 'GO' button is visible on the right side of the page.

Title	Source	Date	View
February Sales Rise 4.8 Percent At Restaurants	THE NEW YORK TIMES	02/09/10	🟢
Water Brand As A Fresh Idea	ENTREPRENEUR	02/01/10	🟢
Quince Carves Out Broader Niche	THE WALL STREET JOURNAL	02/01/10	🟢
Chicken Wing Craze Sends Prices Soaring	USA TODAY	02/01/10	🟢
Fast-Food Breakfast Sales Decline As Firms Move To Noon	THE WASHINGTON POST	02/21/10	🟢
Burger King Double Cheeseburger To Cost More In April	THE WALL STREET JOURNAL	02/19/10	🟢
Starbucks Does Burger King A Leg Up In Coffee Sales	USA TODAY	02/18/10	🟢
Nation's Fast Food Chains Top	NATION'S RESTAURANT NEWS	02/18/10	🟢
McDonald's Sales Give McDonald's A Lift In January	THE NEW YORK TIMES	02/18/10	🟢
How Fast Food Sales Have Slowed	WHPA TRIBUNE	02/09/10	🟢
Consumers Responding To Fast-Food Deals	NATION'S RESTAURANT NEWS	02/09/10	🟢
Some Chains Want Share Of Sandwich Sales	FOCUS	02/09/10	🟢
Top 100 Restaurant Counts Slip Slightly In Fall 2009 Compared To Year Ago	THE INFO GROUP	02/03/10	🟢
As Sales Drop, Burger King Drives Critics To Pounce On Super Food	THE WALL STREET JOURNAL	02/03/10	🟢
McDonald's Met Libron; James Won't Be A Tiger	THE WALL STREET JOURNAL	02/01/10	🟢
McStar James Aspires To Multi-Year Partnership	THE WALL STREET JOURNAL	01/29/10	🟢
Former Wendy Group Left The Drive-Thru	THE NEW YORK TIMES	01/29/10	🟢
Are Chains Stealing Fast-Food Recipes?	MARKETING DAILY	01/29/10	🟢
Should Fast-Food Chains Retain The Drive-Thru?	QUINCY COX	01/29/10	🟢
Some 'Top 100' Restaurants Set To Open In March	BUSINESS WEEK	01/29/10	🟢
McDonald's Net Jumps On Sales Gain	THE WALL STREET JOURNAL	01/29/10	🟢
Restaurants Begin To Count Calories	THE WALL STREET JOURNAL	01/22/10	🟢
Burger King Franchisees Can't Have It Their Way	THE WALL STREET JOURNAL	01/21/10	🟢
Restaurant Industry Outlook Brightens In 2010 As Sales Economy Expected To Improve	NATION'S RESTAURANT ASSOCIATION	01/21/10	🟢
Fast-Food To Reward Brand Thirsts	ADWEEK	01/14/10	🟢



Contacts | email

Email integrates with YOUR email client



RAB ACCOUNT MANAGER
Radio Advertising Bureau: 1-800-232-3131 | <http://www.rab.com>

CONTACTS **COMPANIES** **AGENCIES** **ACTIVITIES** **REMINDERS** **ORDERS**

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

[Add New Contact](#)

Company	Last Name	First Name	Email	Direct Ph
Love Candy	Becker	Amy	abecker@lc.com	321-263
McDonalds	Bryan	Wendy	wbryan@mcCorp.com	234-123
Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com	345-253
Parkplace Lexus	Smith	Jim	jsmith@ppl.com	972-753
Primetime Academy	Nunez	Angelo	anunez@ptaca.com	765-987
Yelp	Chaffin	Max	mchaffin@yelp.com	234-112

Untitled Message

File Edit View Insert Format Tools Table Window Help

Type a question for help

Send

To... wbryan@mcCorp.com

Cc...

Subject: New Spring Promotion

HTML

Arial 10

Wendy: I'll call you tomorrow about our new Spring Promotion. Details are attached. You're going to really like this!

Thanks!

Click the email address to open an email message in YOUR email program, preloaded with the client's email address.



Account | activities

Keep track of important call history

RAB ACCOUNT MANAGER

Radio Advertising Bureau: 1-800-232-3131 | <http://www.rab.com>



Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

Search

Contact Activity for **McDonalds: Wendy Bryan**

Date:

Time:

Activity Action:

Comments:

Direct Phone	Mobile Phone	Agency	Grade	Type	Activities	Reminders	Orders	Delete
821-263-0890	898-221-9987		A	Target	Activities	Reminders	Orders	Delete
234-123-1393		BBDO	A	Key	Activities	Reminders	Orders	Delete
845-253-9683	543-376-1532	BBDO	B	Target	Activities	Reminders	Orders	Delete
972-753-6760	214-507-5655	Bates Advertising	B	Key	Activities	Reminders	Orders	Delete
765-987-6543	898-098-5654		B	Key	Activities	Reminders	Orders	Delete
234-112-0087	263-987-0967		C	NTR	Activities	Reminders	Orders	Delete

Click to create a complete historical record of account activity including calls, CNA's, appointments and more.



Account | reminders

Manage key reminders and add them directly to MS Outlook

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

Radio Advertising Bureau

CONTACTS

POWERED BY
RADIO ADVERTISING BUREAU

Search

Current Workgroup

Add New Contact

Company

- Love Candy
- McDonalds
- Nationwide Insu
- Parkplace Lexu
- Primetime Academy
- Yelp

Contact Reminder for **McDonalds: Wendy Bryan**

Follow-up Date:

Follow-up Time:

Action Item:

Comments:

Grade	Type	Activities	Reminders	Orders	Delete
A	Target	Activities	Reminders	Orders	Delete
A	Key	Activities	Reminders	Orders	Delete
B	Target	Activities	Reminders	Orders	Delete
B	Key	Activities	Reminders	Orders	Delete
B	Key	Activities	Reminders	Orders	Delete
C	NTR	Activities	Reminders	Orders	Delete

	Nunez	Angelo	anunez@ptaca.com	765-987-6543	898-098-5654	
	Chaffin	Max	mchaffin@yelp.com	284-112-0087	263-987-0967	

Add reminders for key account interactions, code them by action type and then copy directly to Outlook without needing to re-enter any information.



Account | orders

Add orders and create real-time projections

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#) [Logout](#)

Contact Order Details for **McDonalds: Wendy Bryan**

Summer Campaign

Presented								
Start Date	End Date	Details	Station	Rate	Total Presented	Total Closed	Status	
04/01/2010	06/30/2010	ROS	WABC	\$0.00	\$3,000.00	\$0.00	Sure - 90%	Edit

Estimated Monthly Billing

Month	Year	Amount Billed		
April	2010	\$1,000.00	Edit	Delete
May	2010	\$1,000.00	Edit	Delete
June	2010	\$1,000.00	Edit	Delete
January	2010	<input type="text"/>	<input type="button" value="Add Billing"/>	

Company	First Name	Last Name	Email	Phone 1	Phone 2	Account	Key	Target	Activities	Reminders	Orders	Delete
McDonalds	Bryan	Wendy	wbryan@mcCorp.com	234-123-1393		BBDO	A	Key	Activities	Reminders	Orders	Delete
Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com	345-253-9683	543-376-1532	BBDO	B	Target	Activities	Reminders	Orders	Delete
Parkplace Lexus	Smith	Jim	jsmith@ppl.com	972-753-6760	214-507-5655	Bates Advertising	B	Key	Activities	Reminders	Orders	Delete
Primetime Academy	Nunez	Angelo	anunez@ptaca.com	765-987-5543	898-098-5654		B	Key	Activities	Reminders	Orders	Delete
Yelp	Chaffin	Max	mchaffin@yelp.com	234-112-0087	263-987-0967		C	NTR	Activities	Reminders	Orders	Delete

Order summaries and billing estimates are added with "confidence to close." Presented and close sales are then weighted to create highly-accurate real-time projections.



Reports | projections

Real-time projections can be run anytime, anywhere

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#) [Logout](#)

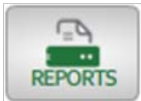
Projections

February 2010 [Last Month](#) | [Next Month](#)

Station	Account	In	@100%	Sure	@90%	Hope	@75%	Wish	@25%
WABC	Parkplace Lexus: Jim Smith	\$1,000.00	\$1,000.00						
Potential Total		\$1,000.00	Forecast	\$1,000.00	Goal	\$4,000.00			
WXDX	Parkplace Lexus: Jim Smith Parkplace Lexus: Jim Smith	\$1,000.00	\$1,000.00	\$1,000.00	\$900.00				
Potential Total		\$2,000.00	Forecast	\$1,900.00	Goal	\$4,000.00			
Grand Total Potential		\$3,000.00	Grand Total Forecast	\$2,900.00	Grand Total Goal	\$15,000.00			

[Add New Order](#)

Based on billing estimates, projections are weighted to forecast sales against goal from month to month. Weights are fully user-defined and can be easily scaled to match the expertise of your sales team.



Reports

One-click reports give you fast access to your data

RAB ACCOUNT MANAGER

Radio Advertising Bureau: 1-800-232-3131 | <http://www.rab.com>



Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

[Add New Contact](#)

Company	Last Name	First Name	Email	Direct Phone	Mobile Phone	Agency
♥ Love Candy	Becker	Amy	abecker@ilc.com	321-263-0890	898-221-9987	
♥ McDonalds	Bryan	Wendy	wbryan@mcCorp.com	234-123-1393		BBDO
♥ Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com	345-253-9683	543-376-1532	BBDO
♥ Parkplace Lexus	Smith	Jim	jsmith@ppl.com	972-753-6760	214-507-5655	Bates Advertising
♥ Primetime Academy	Nunez	Angelo	anunez@ptaca.com	765-987-6543	898-098-5654	
♥ Yelp	Chaffin	Max	mchaffin@yelp.com	234-112-0087	283-987-0967	

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

Reports

Print Contacts by
[Company](#)
[Full List w/Agency](#)
[Agency](#)
[Client Name](#)
[Type and Grade](#)
[Type](#)
[Grade](#)

Print Activities by
 Contact From To
 Type From To
 Action From To

Print Reminders by
 Reminders by Date: From To

[Today's Reminders](#)
[All Reminders](#)
[Sales Analyzer](#)
[Projections](#)
[Master List](#)

Common reports and labels are easily accessible, opening in any browser window where they can be printed or emailed.

FOR MANAGERS





Manager | workgroups

Scales to manage an entire group or single sales organization

RAB ACCOUNT MANAGER

Radio Advertising Bureau: 1-800-232-3131 | http://www.rab.com



Current Workgroup: [Corporate](#)

Workgroup Name:	Dallas Sales
Contact Person:	Cynthia Pham
Workgroup Name:	Chicago Sales
Contact Person:	Adam Smith
Workgroup Name:	Minneapolis Sales
Contact Person:	Summer Adams

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

Search

[Add New Contact](#)

Company	Last Name	First Name	Email	Direct Phone	Mobile Phone	Agency	Grade	Type	Activities	Reminders	Orders	Delete
♥ Love Candy	Becker	Amy	abecker@ilc.com	321-263-0890	898-221-9987		A	Target	Activities	Reminders	Orders	Delete
♥ McDonalds	Bryan	Wendy	wbryan@mcCorp.com	234-123-1393		BBDO	A	Key	Activities	Reminders	Orders	Delete
♥ Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com	345-253-9683	543-376-1532	BBDO	B	Target	Activities	Reminders	Orders	Delete
♥ Parkplace Lexus	Smith	Jim	jsmith@ppl.com	972-753-6760	214-507-5655	Bates Advertising	B	Key	Activities	Reminders	Orders	Delete
♥ Primetime Academy	Nunez	Angelo	anunez@ptaca.com	765-987-6543	898-098-5654		B	Key	Activities	Reminders	Orders	Delete
♥ Yelp	Chaffin	Max	mchaffin@yelp.com	234-112-0087	263-987-0967		C	NTR	Activities	Reminders	Orders	Delete

Workgroups and tiered security allows managers to track accounts and monitor sales activity from a variety of markets, clusters and stations all from a single version of Account Manager. Look at sellers individually or run reports to rollup data across the entire account group.



Manager | settings

Adjust program settings to meet your specific needs

The screenshot displays the RAB Account Manager interface. At the top, the logo for the Radio Advertising Bureau is visible, along with the text "POWERED BY RADIO ADVERTISING BUREAU". Below the logo is a navigation bar with icons for CONTACTS, COMPANIES, AGENCIES, ACTIVITIES, REMINDERS, ORDERS, REPORTS, YOUR INFO, and SETTINGS. The SETTINGS icon is highlighted with a red arrow.

The main content area shows the "Current Workgroup: Corporate | Dallas Sales | Dave Casper" and a search bar with "GO" and "Logout" buttons. Below this is a table titled "Add New Contact" with columns for Company, Last Name, and First Name. The table contains the following data:

Company	Last Name	First Name
Love Candy	Becker	Amy
McDonalds	Bryan	Wendy
Nationwide Insurance Companies	Alexander	Sandra
Parkplace Lexus	Smith	Jim
Primetime Academy	Nunez	Angela
Yelp	Chafin	Max

Below the table is a "Settings" page with the heading "Use the links below to create your default settings for Account Manager." and several sections:

- Type**: To add or edit account types, click the link above. Defining account types allows you to separate your list by the types you define. This is a user defined field and can be anything you'd like. However, most use this field to identify the "kind" of account. For example key or target.
- Grade**: To add or edit account grades, click the link above. Like types, defining account grades allows you to separate your list by the grades you define. This is a user defined field and can be anything you'd like. However, most use this field to identify the "quality" of account. For example A, B or C.
- Activity Codes**: To add or edit activity codes, click the link above. These codes will appear when sellers are entering their activities and should represent the activities you would like to monitor. For example, Appointments, Calls or Proposals.
- Station(s)**: To add or edit station codes, click the link above. Please enter stations or any combination of stations on which accounts may be claimed and/or on which orders may be written.
- Order Status**: To add or edit order status, click the link above. Order status represents to degree of confident in whenever or not a order will close. These values may be changed at anytime and will effect all projections.
- Goals**: To add or edit sales goals, click the link above.

Account Manager settings offer you plenty of flexibility for defining how the program works at your station(s).



Manager | reports

Workgroup reports make management simple

RAB ACCOUNT MANAGER
Radio Advertising Bureau: 1-800-232-3131 | <http://www.rab.com>

CONTACTS COMPANIES AGENCIES ACTIVITIES REMINDERS ORDERS **REPORTS** YOUR

Current Workgroup: [Corporate](#) | [Dallas Sales](#) | [Dave Casper](#)

[Add New Contact](#)

Company	Last Name	First Name	Email	Direct Phone	Mobile Phone	Agency
♥ Love Candy	Becker	Amy	abecker@ilc.com	321-263-0890	898-221-9987	
♥ McDonalds	Bryan	Wendy	wbryan@mcCorp.com	234-123-1393		BBDO
♥ Nationwide Insurance Companies	Alexander	Sandra	salex@nw.com	345-253-9683	543-376-1532	BBDO
♥ Parkplace Lexus	Smith	Jim	jsmith@ppl.com	972-753-6760	214-507-5655	Bates
♥ Primetime Academy	Nunez	Angelo	anunez@ptaca.com	765-987-6543	898-098-5654	
♥ Yelp	Chaffin	Max	mchaffin@yelp.com	234-112-0087	283-987-0967	

Workgroup Reports

Print Contacts by
[Company](#)
[Full List w/Agency](#)
[Agency](#)
[Client Name](#)
[Type and Grade](#)
[Type](#)
[Grade](#)

Print Activities by
Contact From To
Type From To
Action From To

Print Reminders by
Reminders by Date: From To

[Today's Reminders](#)
[All Reminders](#)
[No Activity Report](#)
[Sales Analyzer](#)
[Projections](#)

A complete set of workgroup reports allow managers to quickly and easily rollup account data, activities and projections across an entire account group.

RAB ACCOUNT MANAGER

SIMPLE • POWERFUL • AFFORDABLE

For more information or to register call 1-800-232-3131 or visit RAB.com.

