

RADIO WORKS FOR HIGHER EDUCATION

University benefits from online engagement lifts directly attributed to radio.





Radio drives digital engagement.

university academics

Background and purpose

- A university promoted one of their academic programs using AM/FM radio with a goal toward increasing online engagement.
- Five-month AM/FM radio campaign included a mix of :30 and :15 commercials running on several stations in a key market.
- Attribution measurement was deployed to provide proof of performance:
 - Katz Analytics, powered by LeadsRx, provided campaign measurement, matching radio log times to the university's web data to track radio's impact on web engagement in the market.



Radio drives measurable results

The university's website experienced +7% higher daily web sessions during radio's onair days compared to off-air days.

University achieved a significant, measurable boost in online activity during the weeks that radio ads were running as compared to a five-week hiatus.







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