## RADIO REACHESSHOPPERS

## Total Population

- $84 \%$ who purchased any women's casual clothing
- $85 \%$ who purchased any men's casual clothing
- $86 \%$ who spent $\$ 100-\$ 499$ on athletic shoes
- $87 \%$ who plan on doing any home improvement


## African Americans

- $86 \%$ who purchased any women's casual clothing
- $87 \%$ who purchased any men's casual clothing
- $87 \%$ who spent $\$ 100-\$ 499$ on athletic shoes
- 89\% who plan on doing any home improvement


## Hispanics

- $86 \%$ who purchased any women's casual clothing
- $85 \%$ who purchased any men's casual clothing
- $87 \%$ who spent $\$ 100-\$ 499$ on athletic shoes
- $86 \%$ who plan on doing any home improvement

Provoke Insights is a market research firm and brand consultancy that specializes in advertising research and brand strategy. In partnership with the RAB, these reports provide local radio sellers and managers strategic and insightful knowledge into the consumer mindset and audio's role in consumers' behavior across key business categories.

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